

CORPORATE BRIEFING SESSION

2021-22

LEADING
With EFFICIENCY



Session Outline



Company's Overview



Financial Highlights



Future Outlook



Question & Answers

Company's Overview



- Incorporated as Private Limited company in July 1997.
- In November 2008 share were listed on Pakistan Stock Exchange.
- IBL HealthCare is a subsidiary of The Searle Company Limited.
- The Company has cumulative growth of 22% in last five-years



Our Partners



HEALTH ▶ HYGIENE ▶ HOME



TOP QUALITY, TOP EFFICIENCY



Portfolio



NUTRITION

Infant
Formula

Baby
Cereals

Medical
Nutrition

Lifestyle
Nutrition



HEALTH AND WELLNESS

Consumer Health

Hygiene and Safety



OPHTHALMIC

Vision Care

Pharma



MEDICAL DISPOSABLES

Renal
Care

Critical Care
& Anesthesia

Medical
Gloves

Blood
Transfusion

IV
Administration



PHARMACEUTICAL

Gastroenterology

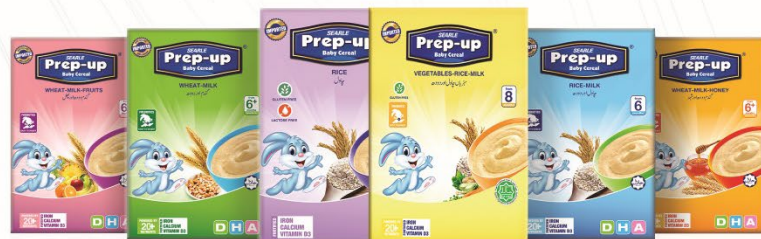
General
Medicine

Uro-
Gynecology

Urology



NUTRITION



PHARMACEUTICAL



OPHTHALMIC



HEALTH AND WELLNESS



MEDICAL DISPOSABLES

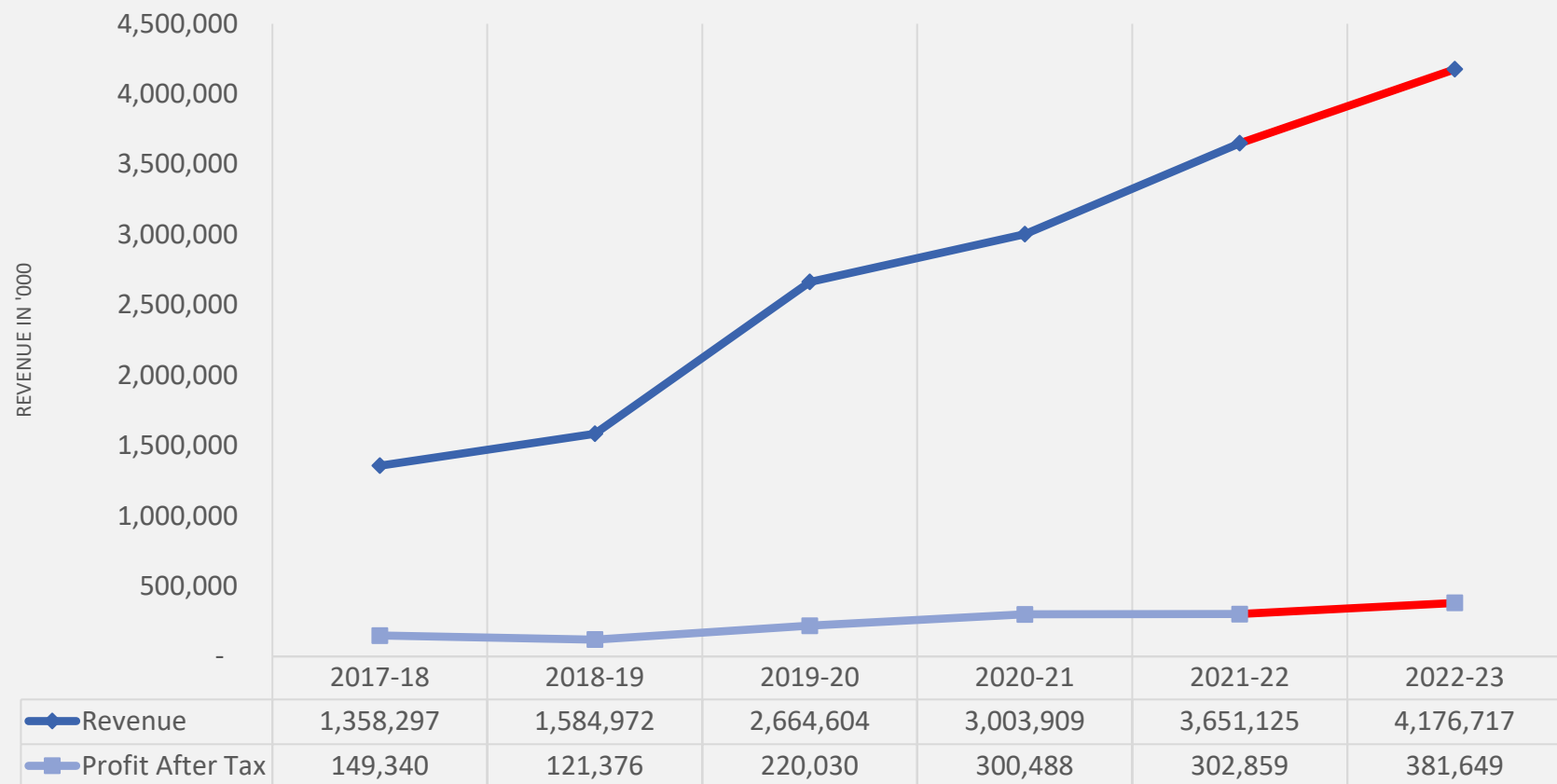


Financial Highlights



Five Years Performance & Future Target

OPERATING RESULTS



Profit & Loss FY 2021-22

(in PKR '000)	Jun-22	Jun-21	Growth %
Net sales	3,651,125	3,003,909	22%
Gross Profit	1,256,237	1,022,496	23%
Profit from operations	570,691	406,772	40%
Profit for the year	302,859	300,488	1%
Gross Profit %	34%	34%	

Future Outlook





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- Canderel is now available in Stevia in three different variants
- 60g Jar, Tablets, and Sachets
- Canderel Stevia brings you natural and zero calorie sweetness
- Enjoy the guilt-free sweetness

Canderel[®]
with
Stevia





Medisana

- One of the leading German brand of Medical devices since 1982
- It has various products in its portfolio including BP Monitors, Pulse Oximeter, Massaging goods, Weighing scales, Glucometers and various others
- German brand award for “Brand Strategy-B 2 C”



Product Range for Launch



Upper Arm-BP Monitor



Wrist BP Monitor



Diagnostic Weighing Scale



Bathroom Scale



Thermometer



Pulse Oximeter



Glucometer



Air Humidifier

Question & Answers

Thank You

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